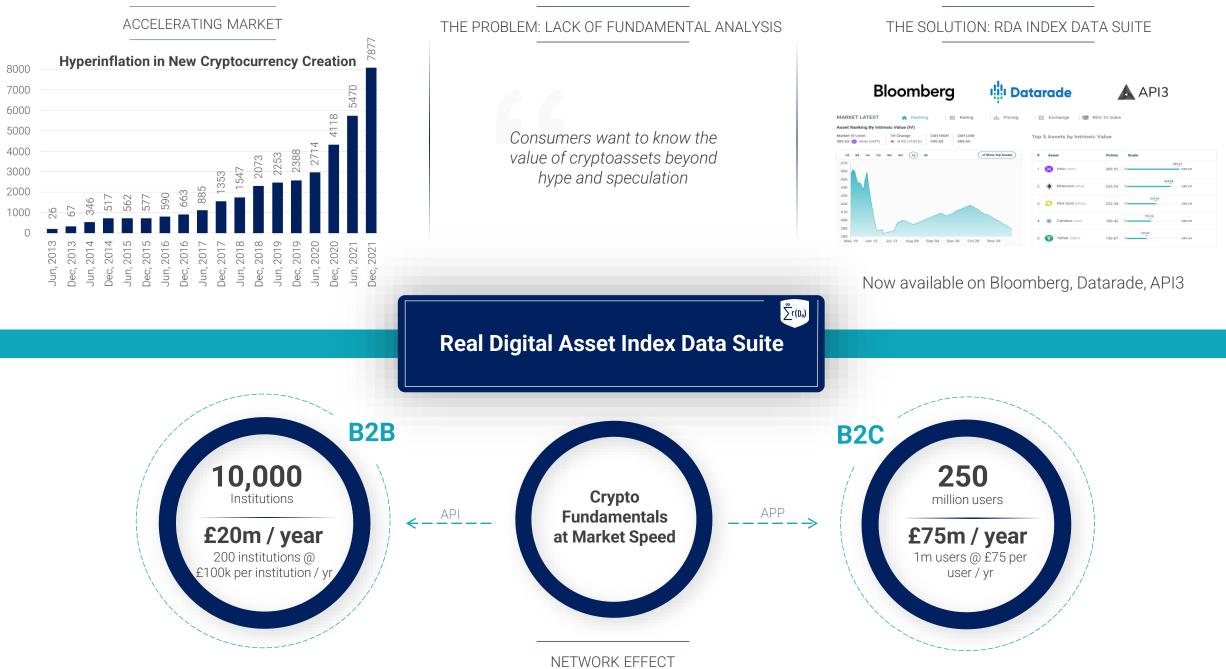
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# Real Digital Asset Index.

Product Deck | December 2021

RDA Index is created and maintained by Xtant Real | Registered in England & Wales 11291734 © XtantReal www.rdaindex.com







- Executive Summary
- Industry Segments
- Market Trends
- Consumer Trends
- The Problem
- RDA Index Data Suite
- Target Market
- Product Description
- Use Cases
- Methodology
- Sales Play
- Who We Are

## **Executive Summary**

**RDA Index Data Suite** is used to determine the intrinsic value of cryptoassets and establish the fundamental value of the crypto market.

- Speculative trading accounts for the vast majority of cryptoasset use cases. This has resulted in a volatile asset class that creates risk for investors at all levels.
- The Real Digital Asset (RDA) Index Data Suite empowers 250 million consumers with the data required to establish cryptoassets' intrinsic value, and reduce the risk of engaging with the asset class.

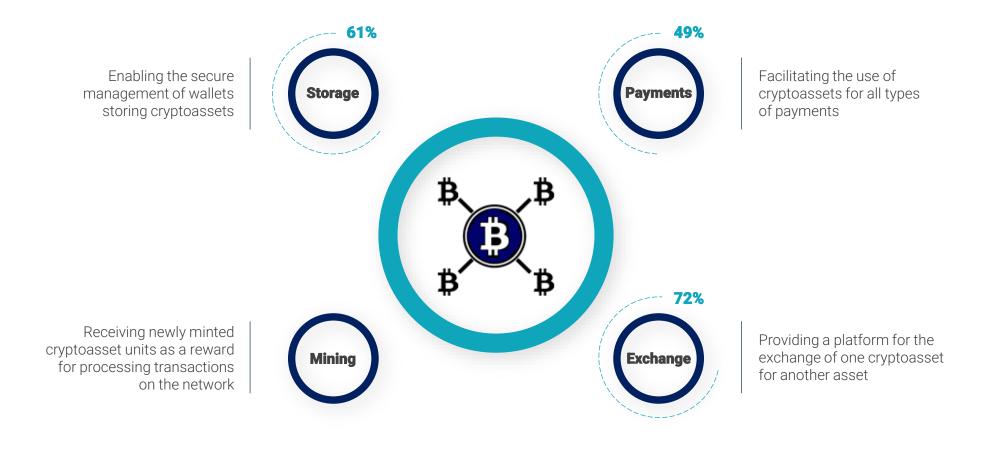




# **Industry Segments**

Storage, Payments & Exchange

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Share of service providers providing direct services

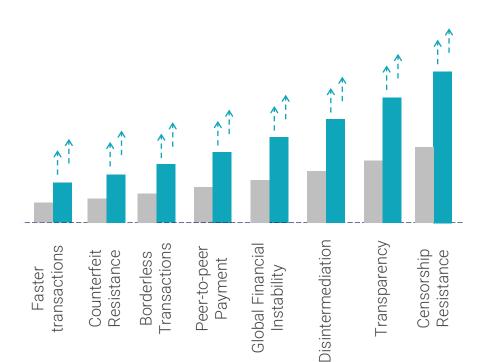
Note: firms can operate in multiple segments

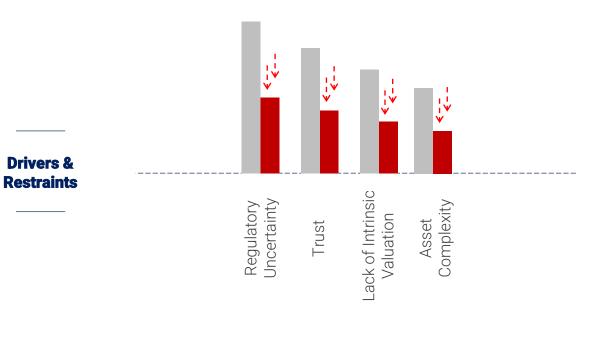
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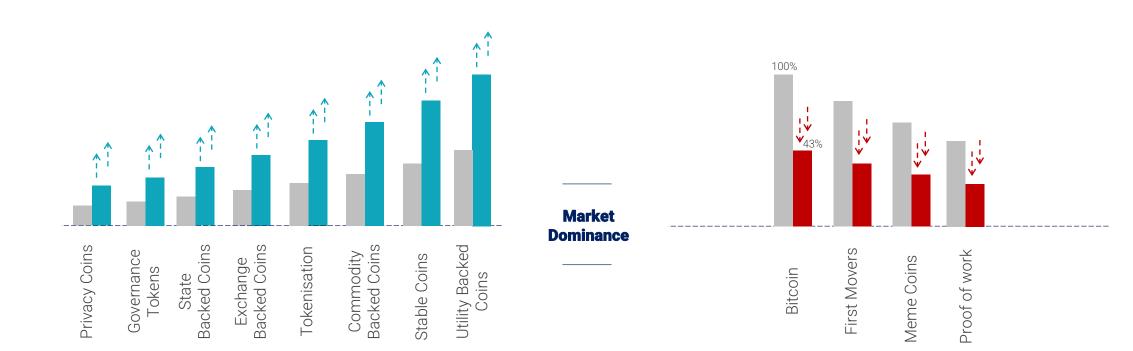
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# Market Trends

The future belongs to intrinsic value







## **Consumer Trends**

Speculation remains the major cryptoasset use case

### **Consumer Base Breakdown by Type**

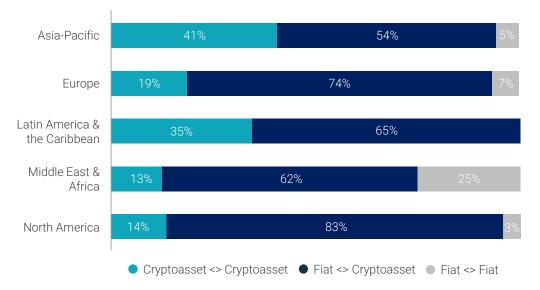
Share of total users



Retails take the lion's share of service providers' customer base

### 2019 Exchanges Internal Currency Mix

Share of Internal Exchange Transactions



The fiat in- and out-flows of exchanges outnumber internal transaction activity, which may suggest that exchange-based speculation remains the dominant cryptoasset use case: most users are not purchasing cryptoassets and using them as a replacement for means of payment

Source: 2019/2021 Global Cryptoasset Benchmark Study – Cambridge University

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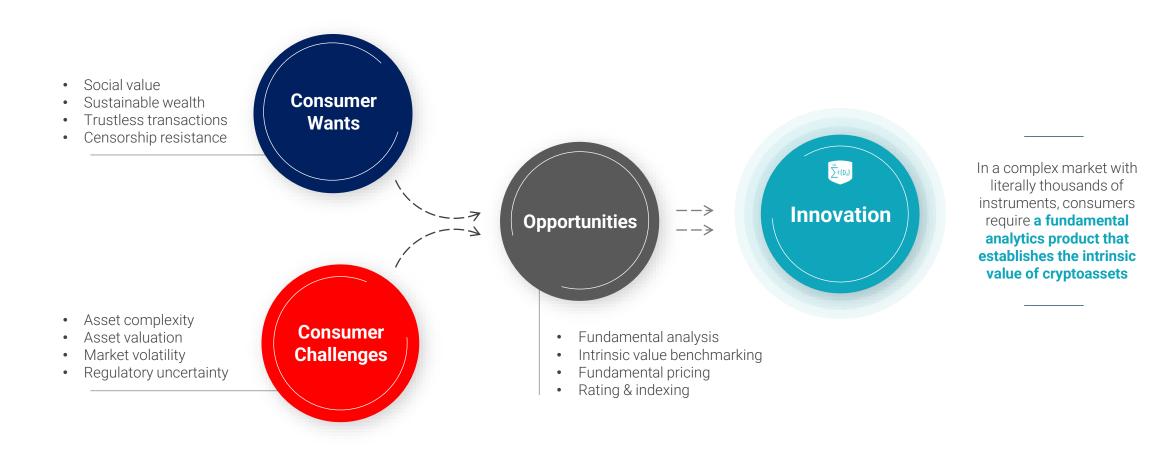
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## **The Problem**

250 million people and institutions want to know the value of cryptoassets beyond hype and speculation



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# **RDA Index Data Suite**

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**RDA Index Data Suite** is used to determine the intrinsic value of cryptoassets and establish the fundamental value of the crypto market: It is comprised of the following five products:

- RDA IV Ranking: Asset ranking by intrinsic value .
- RDA IV Rating: Asset ratings by investibility .
- RDA Pricing: Asset pricing based on their intrinsic value .
- RDA Exchange Rates: Intrinsic exchange rate between assets .
- RDA 10 Index: Top 10 assets by intrinsic value, investibility, • low systemic risk, and sustainable returns.

Rank 🕈		Asset	RDA Price	Market Price	RM Ratio	Asset Details
1	0	Holo ( HOT )	£1.07	£0.01	112.25	
2	0	Nano ( NANO )	£250.85	£4.20	59.71	
3		Ontology ( ONT )	£42.07	£0.71	59.12	
4	0	DigiByte ( DGB )	£2.12	£0.04	56.26	Ecosystem: £0.4     Utility: £0.44
5		Storj ( STORJ )	£82.87	£1.48	56.16	<ul> <li>Technology: £0.</li> <li>Sentiments: £0.</li> </ul>
6	0	Nervos Network ( CKB )	£1.01	£0.02	54.76	
7	15	Fetch.ai ( FET )	£30.93	£0.57	54.36	
8		WhiteCoin ( XWC )	£34.34	£0.68	50.66	Holo (HOT) is a cry m platform. Holo h
9	0	Ren ( REN )	£28.23	£0.57	49.16	4133 with 172,940, own price of Holo i r the last 24 hours.
10	0	SwissBorg ( CHSB )	£28.97	£0.60	48.51	(s) with \$223,254,6 e information can b

24H High 24H Low ATH ATL

RDA Index Level

24H Change



About RDA Pr

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Rank 1	80 I	Asset	RDA Points	Ecosystem	
1	0	Holo	403.32	100.00% (119.87)	10
2	+	Ethereum	330.62	99.27% (118.50)	5
3	0	PAX Gold	227.31	57.13% (68.20)	5
4	0	Cardano	181.69	67.40% (80.46)	1
5	0	Tether	155.48	45.27% (54.04)	2
6	00	Internet Computer	142.78	90.71% (108.28)	
7	0	Bitcoin	140.75	36.28% (43.31)	1
8	0	Stellar	116.07	47,85% (57.12)	1
9	0	Waves	114.21	47.54% (56.75)	1
10	0	TRON	109.48	51.10%	

1d 3d 1w 1m 3m (6m) 1y all	# Asset	Weight	Price (£)	MarketCap (£)
	1 (N Holo (Hot)	0.28	£ 0.01	£ 1,643,865,568.04
5 4	2 Ontology (ONT)	0.15	£ 0.71	£ 622,743,420.4
ا العامل	3 O Ravencoin (RVR)	0.11	£ 0.09	£ 906,246,560.67
	4 CO Decred (DCR)	0.10	£ 80.21	£ 1,083,794,935.92
MARTIN MANA	s 🔘 Qtum (QTUM)	0.08	£ 11.07	£ 1,094,120,084.0
	6 🧭 ICON (ICIN)	0.08	£ 1.61	£ 1,085,372,480.4
1. M 1. M 1. M 1. M	7 Vaves (WAVES)	0.07	£ 16.36	£ 1,746,041,092.3
'™' YNU	8 📵 Stacks (ITTX)	0.04	£ 1.52	£ 1,959,189,071.09
104	9 💽 Neo (NEO)	0.04	£ 30.81	£ 2,173,439,347.88
Jul 11 Jul 28 Aug 14 Aug 30 Sep 15 Oct 01 Oct 17 Nov 02 Nov	10 🙆 ЮТА (МОТА)	0.04	£ 0.96	£ 2,654,584,068.88

Rank 🕈		Asset		* CAGA Score (%)	Star Rating	Asset Detail	3		
1:	٠	Ethereum ( ETH )		87.90%	*****				
2	0	Holo ( HOT )		60.59%	*****	+		eum (87.	90%)
3		Cardano ( ADA )		55.92%	****		**	***	
4	0	Bitcoin ( BTC )		49.98%	*****				
5	0	Tether ( USDT )		42.71%	*****	Ethereum (ETH) rate ETH through rent supply of 11	the proces	s of mining. Eth	ereum has a c
6	0	IOTA ( MIOTA )		33.62%	*****	ereum is 4,096.3 st 24 hours. It is	7893436 US currently tra	D and is down - iding on 4656 ad	5.31 over the ctive market(s)
7	0	PAX Gold ( PAXG )		31.09%	*****		37,222.29 traded over the last 24 hours. h be found at https://www.ethereum.org/		
8	0	TRON ( TRX )		30.68%	*****				
9	0	Tezos ( XTZ )		30.58%	*****		CAGA Sco	re Breakdown	
10	00	Internet Computer ( I	ICP)	30.37%	****	Ecosystem (%) 99.27	Utility (%) 52.31	Technology (%) 100.00	Sentiments (%) 100.00
1 2	3 4		Highly speculative in	strument, high systemic risk	00000			100	100
			Speculative instrume	nt, medium systemic risk	00000			٠	٠
			Neutral asset, low sy	stemic risk	00000		+		
			Good asset, satisfact	lory systems integrity	00000				

# Asset		ETH(1)	HOT(1)
1 🛦 Ethereum (ETH)	Мх	1.00	0.82
	Rx	1.00	328,083.3
2 😥 Holo (HOT)	Mx	1.22	1.00
2 00 100 (101)	Rx	3.05	1.00
3 👸 Cardano (ADA)	Mx	0.55	0.45
3 000000000000	Rx	4.43	145.21
4 👩 Bitcoin (BTC)	Mx	0.43	0.35
	Rx	13.73	4,506,049
5 😭 Tether (USDT)	Mx	0.47	0.39
5 Tetrer (0501)	Rx	2.38	78.19
6 🙆 IOTA (MIOTA)	Mx	0.30	0.24
	Rx	3.06	100.47
7 D PAX Gold (PAXS)	Mx	0.69	0.56
	Rx	0.44	145,044.3
8 😡 TRON (1703)	Mx	0.33	0.27
8 W INON (200)	Rx	2.49	8.16
	Mx	0.31	0.25
g 🚯 Tezos (xrrz)	Rx	0.0012	401.60

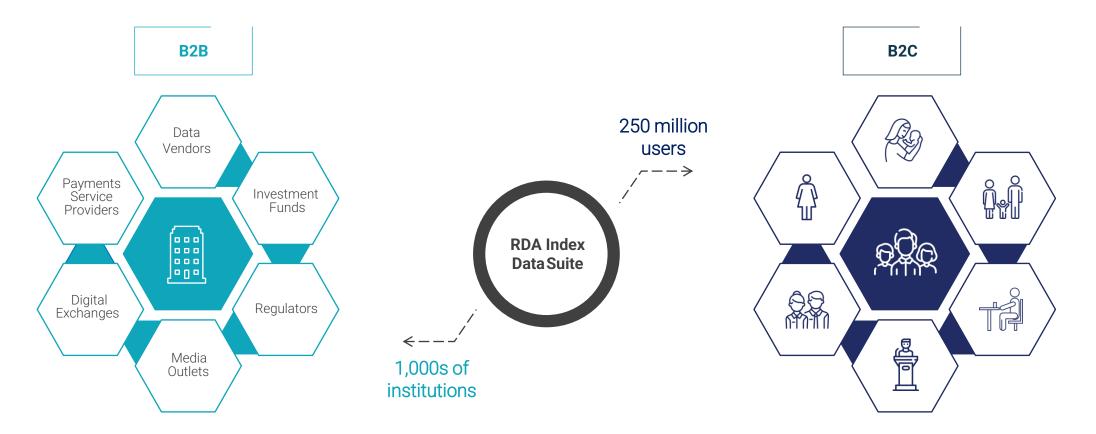
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Institutions and Individuals

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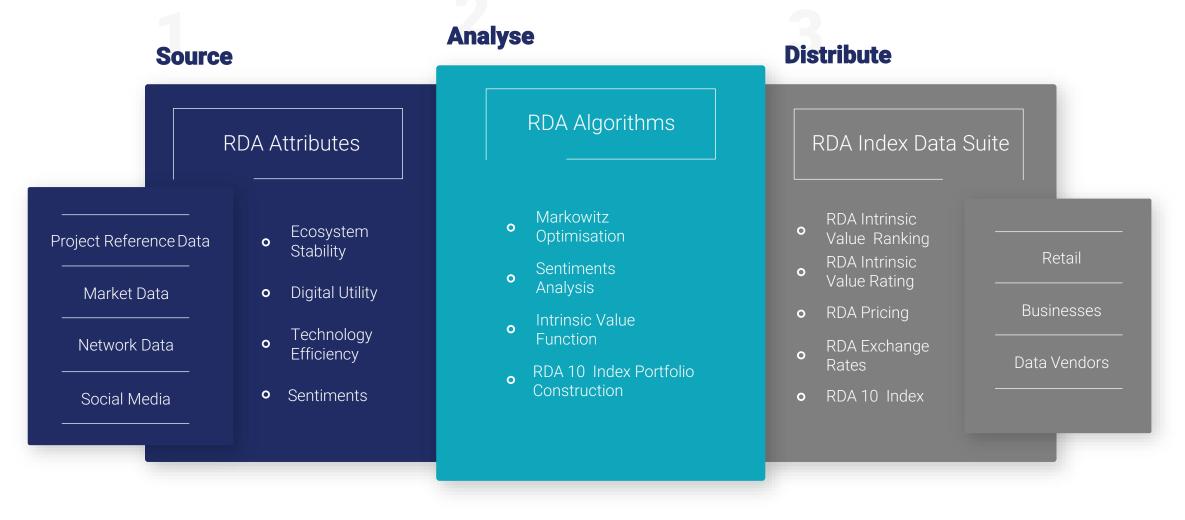
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# Product Description





# **RDA Data Pipeline**



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## **RDA Index Data Suite**

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# RDA Index Data Suite is comprised of the following five products

- RDA IV Ranking: Asset ranking by intrinsic value
- RDA IV Rating: Asset ratings by investibility
- RDA Pricing: Asset pricing based on intrinsic value
- RDA Exchange Rates: Intrinsic exchange rate between assets
- RDA 10 Index: Top 10 assets by intrinsic value, investibility, low systemic risk, and sustainable returns.

 $\sum_{a}^{\infty} r(D_a)$ 

## **RDA Index**

Crypto Fundamentals at Market Speed

- 300 Index Constituents
- 52 Weighted Factors
- 87% F-Score
- 99.9% Data Uptime

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# **RDA IV Ranking**

Asset Ranking by Intrinsic Value

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- In a complex market with literally thousands of instruments, RDA IV Ranking clarifies the intrinsic value of cryptoassets.
- RDA Intrinsic Value (IV) Ranking provides a taxonomy of cryptoassets by intrinsic value across 4 fundamental attributes: Business Ecosystem Stability, Digital Utility, Technology Efficiency and IV Sentiments.
- Filter assets by fundamentals to boost your market intelligence and create new investment opportunities.

Class	Property	Data Type	Description
Asset	Methodology Version	String	Version of the calculation methodology used
Asset	API Title	String	The title of the API
Asset	Algorithm	String	Name and version of the algorithm used
Asset	ts	Date	Timestamp of data
Asset	id	Integer	Unique identifier for the cryptoasset
Asset	Ivrating Score	Decimal	The average score of asset across the four RDA attribute groups. Denotes the relative investability of a cryptoasset based on its underlying intrinsic attributes.
Asset	Ivrating Stars	Decimal	Rating between 0 and 5 (5 star rating)
Asset	Ivrating Rank	Decimal	Ranking of assets based on iv_rating
Asset	Ecosystem Score	Decimal	The average score of asset for the ecosystem attribute groups
Asset	Utility Score	Decimal	The average score of asset for the utility attribute groups
Asset	technology Score	Decimal	The average score of asset for the technology attribute groups
Asset	Sentiments Score	Score Decimal The average score of asset for the sentiments attribute groups	
Asset	Name	String	Publicly recognised name of the cryptoasset
Asset	Туре	String	The type of asset e.g stable coin, utility coin, commodity-backed, payment token, etc
Asset	Abbr	String	The abbreviation of the cryptoasset. Also used as the ticker.
Asset	Logo	String	The link for the logo of the cryptoasset
Asset	Market Price	Decimal	The Market Price of the cryptoasset
Asset	<b>Circulating Supply</b>	Decimal	The circulating Supply of the cryptoasset
Asset	Market Capitalisation	Decimal	The Market Capitalisation of the cryptoasset
Asset	Crunch Level	Decimal	Crunch level is the degree of accuracy to which a given crypto asset can be analysed and its intrinsic value and fundamental (rda) price determined. The levels of crunch differs from asset to asset based on availability of source data.
Asset	Description	String	Descriptive information related to the cryptoasset



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# **RDA IV Rating**

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## Asset Rating by Investibility

RDA Intrinsic Value (IV) Rating uses a 5-star rating system to clarify investibility of cryptoassets based on their underlying attributes..

RDA Intrinsic Value (IV) Ratings enable crypto users and investors to determine asset integrity and/or systemic risks

Highly speculative instrument, high systemic risk	00000
Speculative instrument, medium systemic risk	00000
Neutral asset, low systemic risk	$\bigcirc \bigcirc $
Good asset, satisfactory systems integrity	$\bigcirc\bigcirc \textcircled{} \end{array}{} \textcircled{} \textcircled{} \textcircled{} \textcircled{} \textcircled{} \end{array}{} $
Investible asset, good systems integrity	$\bigcirc \textcircled{} \end{array}$
Real asset, outstanding systems integrity	****

Class	Property	Data Type	Description
Asset	Methodology Version	String	Version of the calculation methodology used
Asset	API Title	String	The title of the API
Asset	Algorithm	String	Name and version of the algorithm used
Asset	ts	Date	Timestamp of data
Asset	id	Integer	Unique identifier for the cryptoasset
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Asset	Technology Score	Decimal	The average score of asset for the technology attribute groups
Asset	Sentiments Score	Decimal	The average score of asset for the sentiments attribute groups
Asset	Name	String	Publicly recognised name of the cryptoasset
Asset	Туре	String	The type of asset e.g stable coin, utility coin, commodity-backed, payment token, etc
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Asset	Description	String	Descriptive information related to the cryptoasset

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# **RDA Pricing**

# Asset Pricing Based on Intrinsic Value

- The RDA Price stands in contrast to the market price to reveal the impact of speculation on each asset.
- RDA Pricing data provides objective pricing of cryptoassets based on their fundamental attributes. The RDA Price stands in contrast to the market price to reflect the intrinsic value of each cryptoasset in monetary terms.

Class	Property	Data Type	Description
Asset	Methodology Version	String	Version of the calculation methodology used
Asset	API Title	String	The title of the API
Asset	Algorithm	String	Name and version of the algorithm used
Asset	ts	Date	Timestamp of data
Asset	id	Integer	Unique identifier for the cryptoasset
Asset	RDA Price	Decimal	The fundamental price of asset based on its underlying attributes of utility, technology, ecosystem stability and iv_sentiments.
Asset	Utility Price	Decimal	Price Subcomponent related to the utility of the cryptoasset
Asset	Ecosystem Price	Decimal	Price Subcomponent related to the ecosystem stability of the cryptoasset
Asset	Technology Price	Decimal	Price Subcomponent related to the technology of the cryptoasset
Asset	Sentiment Price	Decimal	Price Subcomponent related to the sentiment related to the cryptoasset
Asset	RDAMratio	Decimal	The ratio between rda_price and market price of asset (rda_price divided by market price). Serves as an indicator of whether asset is over or under priced.
Asset	RDAMratio Rank	Decimal	Ranking of assets based on RDAM ratio (RMr)
Asset	RDA Marketcap	Decimal	Price Subcomponent related to the ecosystem of the cryptoasset
Asset	Name	String	Publicly recognised name of the cryptoasset
Asset	Туре	String	The type of cryptoasset e.g stable coin, utility coin, commodity-backed, payment token, etc
Asset	Abbr	String	The abbreviation of the cryptoasset. Also used as the ticker.
Asset	Logo	String	The link for the logo of the cryptoasset
Asset	Market Price	Decimal	The market price of the cryptoasset
Asset	Circulating Supply	Decimal	The circulating Supply of the cryptoasset
Asset	Market Capitalisation	Decimal	The Market Capitalisation of the cryptoasset
Asset	Crunch Level	Decimal	Crunch level is the degree of accuracy to which a given crypto asset can be analysed and its intrinsic value and fundamental (rda) price determined. The levels of crunch differs from asset to asset based on availability of source data.
Asset	Description	String	Descriptiive information related to the cryptoasset



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## **RDA Exchange Rates**



## Intrinsic Exchange Rate Between Assets

- This RDA Exchange Rate clarifies the intrinsic exchange rates between cryptoassets based on their underlying attributes.
- RDA Exchange Rates clarify the exchange rates between cryptoassets based on their fundamental attributes. Updated at market speed, RDA Exchange Rates offer unlimited opportunities to identify the most rewarding trade pair that will maximise the real value of your portfolio.

# Asset		ETH(1)	HOT(1)	ADA(1)	BTC(1)	USDT(1)	MIOTA(1)	PAXG(1)
1 🔶 Ethereum (ЕТН)	Мх	1.00	0.80	1.81	2.31	2.10	3.36	1.43
· · · · · · · · · · · · · · · · · · ·	Rx	1.00	342,907.28	2,267.76	0.073	4,646.41	3,627.18	2.48
2 🔀 Holo (нот)	Мх	1.24	1.00	2.25	2.87	2.61	4.18	1.78
	Rx	2.92	1.00	0.0066	2.12	0.014	0.011	7.25
3 Cardano (ADA)	Мх	0.55	0.44	1.00	1.27	1.16	1.85	0.79
	Rx	4.41	151.21	1.00	3.21	2.05	1.60	0.0011
	Мх	0.43	0.35	0.79	1.00	0.91	1.46	0.62
4 Bitcoin (BTC)	Rx	13.74	4,711,301.57	31,157.35	1.00	63,838.35	49,834.88	34.14
5 🗊 Tether (USDT)	Мх	0.48	0.38	0.86	1.10	1.00	1.60	0.68
5 Tether (USDT)	Rx	2.15	73.80	0.49	1.57	1.00	0.78	5.35

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# **RDA 10 Index**

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## A Portfolio of Top 10 Fundamentally-Weighted Cryptoassets

- RDA 10 Index is guided by the belief that low risk and sustainable returns on crypto investments are driven by intrinsic value.
- The index leverages RDA Ranking, Rating and Pricing data to establish an investible portfolio of top 10 assets by intrinsic value, low systemic risk and sustainable returns.
- RDA 10 Index constituents are selected based on the top 500 assets by market capitalisation, filtered by top 100 by IV Ranking, filtered by top 50 by IV Rating and finally filtered by their RM ratio (the ratio of RDA price to market price) to arrive at the RDA 10 Index.

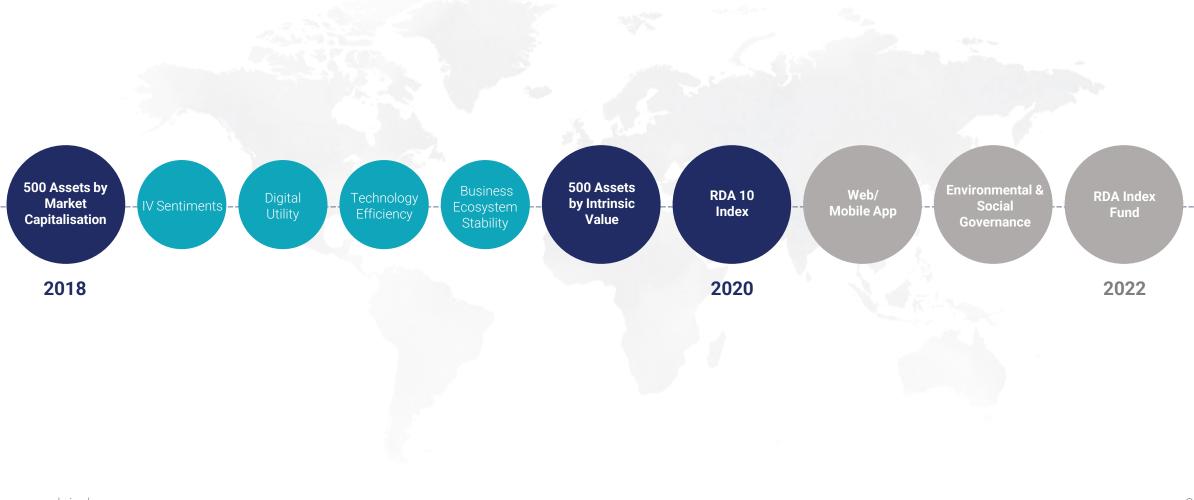








# **Product Roadmap**



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# Benefits



# **Benefits to Consumers**

Crypto fundamentals at market speed

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**RDA Index Data Suite** is primarily used to determine the intrinsic value of cryptoassets and establish the fundamental value of the cryptoasset market



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# **Digital Asset Exchange: Asset Vetting and Listing**

This use case addresses the complexity of asset review and listing of investible assets on digital asset exchanges



## Scenario: Digital Asset Exchange listings are determined by fundamentals and investibility of asset

- 1. Exchange subscribes to RDA Index Data Suite
- 2. Exchange receives RDA Index Data
- 3. Exchange filters RDA Index Data based on criteria that meets its clients and crypto sales strategy
- 4. Exchange lists only cryptoassets that meets its RDA scoring and ranking criteria
- 5. Individual and institutional buyers seeking cryptoassets with high investibility and strong fundamentals executes trade: Investors now have clarity of what they are buying beyond market capitalisation value and sentiments.

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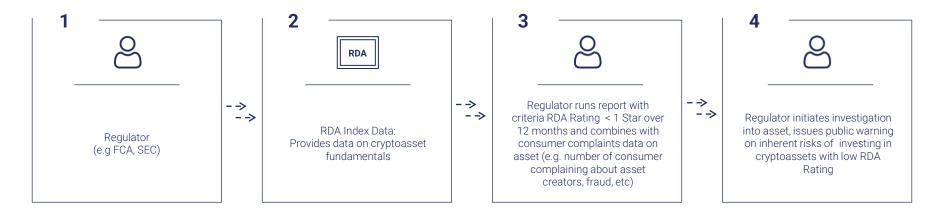
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# **Regulator: Consumer Protection**

This use case addresses the problem of regulatory uncertainty.



### Scenario:

Cryptoasset regulator conducts periodic review of the crypto space to identify a list of high-risk and problematic cryptoassets for consumers

- 1. Regulator subscribes to RDA Index Data
- 2. Regulator filters data on cryptoassets with RDA Rating < 1 Star
- 3. Regulator combines RDA Index Data with consumer reports on cryptoassets
- 4. Regulator initiates investigation into uninvestible cryptoasset to protect consumers

#### Notes

RDAi provide fundamental analysis for cryptoasset which enables regulators to gain insight into individual cryptoasset and provide relevant regulatory guidiance.

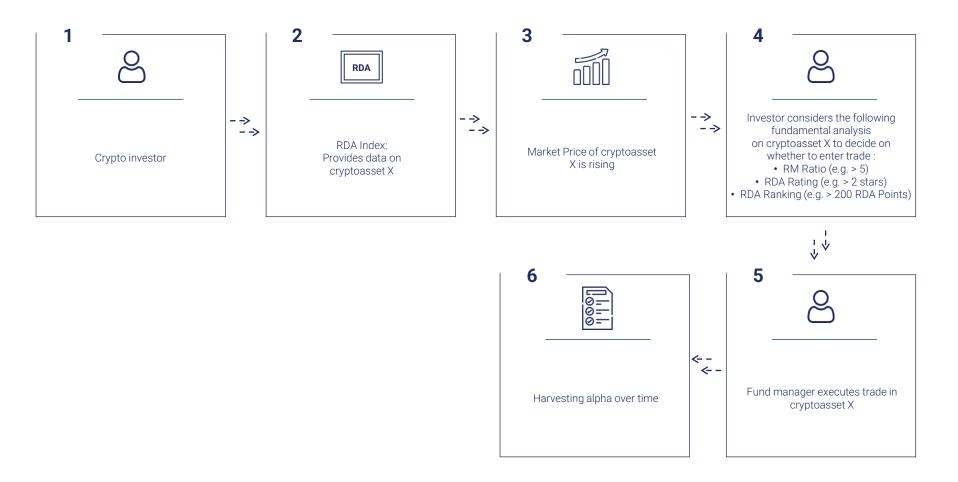
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## **Investment Manager: De-risk Trade Execution**

This use case demonstrates how an investor can de-risk a cryptoasset trade



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# **Trader: RDA Algorithmic Trading (Beta)**

This use case demonstrates how a trader can use an RDA Index trading algorithm to minimise downside risk and maximise upside gain.

Using the RDA Price, we define the RDA-Market Price Ratio for an asset as the ratio of its calculated fundamental price over its market price. This ratio gives an indicator on the level of speculation price in the market. An RM ratio close to 1 reflects minimal speculative noise in the asset, while further values of RMr indicate higher levels of mispricing. When combined with the rating of the considered asset, we derive a tradability indicator as follows:

			RM = Fundamental Price / Market Price			
			RM < 0,9	0,9<=RM>=1,1	1,1<=RM	
	High	CAGA Score >= 0,85	Hold	Buy	Strong Buy	
	High	0,7 <= CAGA Score < 0,85	Hold	Hold	Buy	
CAGA Score	Average	0,4 <= CAGA Score < 0,7	Sell	Hold	Buy	
	Low	0,2 <= CAGA Score < 0,4	Sell	Hold	Hold	
	LOW	CAGA Score < 0,2	Strong Sell	Sell	Hold	

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## **Portfolio Management: Portfolio Construction**

RDA Index Portfolios are guided by the belief that sustainable returns are driven by intrinsic value

With a starting value of 1, the RDA Index Level is the current performance of the weighted asset allocation. The RDA Index Level reflects the evolution of investment returns based on the fundamental drivers of the cryptoasset industry.

The index constituents are selected based on the top 500 assets by market capitalisation, filtered by top 100 by intrinsic value, and finally filtered by their RM ratio (the ratio of RDA price to market price) to arrive at the RDA 10 Index. The weight of each asset within this fundamental portfolio is determined by their relative RM (RDA Price:Market Price) ratio.

#### RDA 10 Index: A fundamentally weighted index for cryptoassets

RDA 10 is guided by the belief that sustainable returns on crypto investments are driven by intrinsic value. The index construction leverages RDA Ranking, Rating and Pricing data sets to establish an investible portfolio of top 10 assets by intrinsic value and low systemic risk.



#	Asset	Weight	Price (£)	MarketCap (£)
1	Ною (нот)	0.27	£ 0.01	£ 1,657,535,159.81
2	Ontology (ONT)	0.14	£ 0.71	£ 621,241,965.82
3	Ravencoin (RVN)	0.12	£ 0.09	£ 869,388,633.08
4	Decred (DCR)	0.10	£ 79.24	£ 1,071,433,403.1
5	(QTUM) (QTUM)	0.09	£ 10.84	£ 1,072,064,976.0
6	DON (ICX)	0.08	£ 1.54	£ 1,038,713,965.2
7	Waves (WAVES)	0.08	£ 15.62	£ 1,667,819,014.3
8	Stacks (STX)	0.04	£ 1.52	£ 1,950,757,212.9
9	Neo (NEO)	0.04	£ 29.82	£ 2,103,505,547.32
10	<b>IOTA</b> (міота)	0.04	£ 1.03	£ 2,867,272,402.8

RDA 10 Index is a cutting-edge product that is undergoing regular performance optimisation

#### About RDA 10 Index 📌

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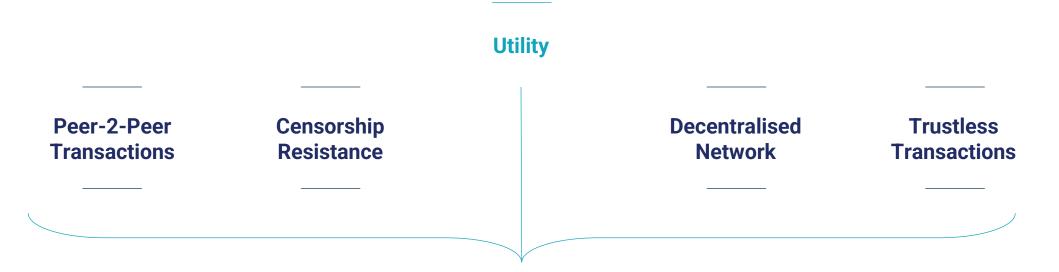
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# Methodology

# What Gives Cryptoassets their Intrinsic Value?

Friedman-RDA Conjecture

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"I think the internet is going to be one of the major forces for reducing the role of government. The one thing that's missing but that will soon be developed, is a reliable e-cash, a method whereby on the Internet you can transfer funds from A to B without A knowing B or B knowing A." **Milton Friedman, 1991** 

We take for granted that users of cryptoassets value the ability to engage in trustless, decentralised, censorship resistant peer-to-peer financial transactions. From these factors we derive several other qualities, demand-side and supply-side, that a cryptoasset must have to be a store of value. These qualities include community, decentralisation, computation nodes, utility, etc. We refer to these qualities as Real Digital Asset (RDA) Attributes.

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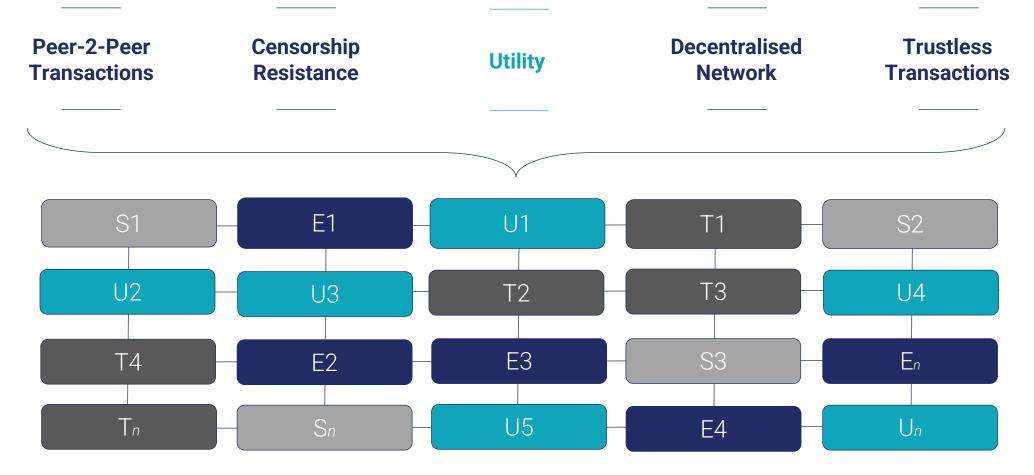
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# **Real Digital Asset Attributes**

RDA Attributes underpin the intrinsic value analysis of cryptoassets and resulting RDA Points per asset.



These qualities include community, decentralisation, computation nodes, utility, etc. We aggregate these qualities into to four distinct groups and refer to them as Real Digital Asset (RDA) Attribute Groups.

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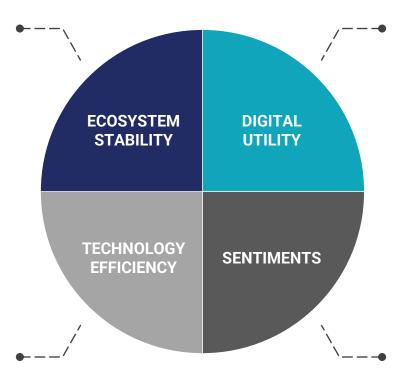


# **Real Digital Asset Attributes Grouping**

Each cryptoasset is evaluated against the following four groups of RDA Attributes.

### **Business Ecosystem Stability**

The Business Ecosystem Stability component represents resilience and the capability to maintain a stable state of socio-economic equilibrium that keeps the cryptoasset alive and valuable. This group of attributes reflects the value brought to the token by the strength of the team, community, investors and the influence of competitors and regulators.



## **Digital Utility**

Much of the speculation around the value of digital assets stems from their promise as investment vehicles, and this area is subject to intense regulatory scrutiny from securities agencies. However, for other tokens, at least a proportion of their value is intrinsic to their actual use case within a payment or software application ecosystem. A pure utility token may still rise in value if the ecosystem for which it is developed undergoes growth and demand increases, however under this group of attributes we examine the extent to which the token has inherent value due to its use cases both on-chain and off-chain.

### **Fundamental Sentiments**

The Sentiments attributes seeks to measure the level of sentiments that persists in favour of the asset's fundamentals i.e. ecosystem stability, utility, and the underlying technology. In an era when hype has had far too much influence on cryptoasset valuation and pricing, RDAi is keen to ensure sentiment is viewed with the appropriate lenses as another important factor alongside the preceding groups of core RDA attributes. The role of sentiment on the intrinsic value of cryptoassets cannot be downplayed particularly in the social endorsement of an asset's intrinsic worth.

## Technology Efficiency

All cryptocurrencies may be regarded as innovative technologies, however with a 13 year history now to draw upon, different technologies may be regarded as having distinguishable track records of effectiveness. As a range of different consensus mechanisms and mainnets proliferate at this time, we compare a diverse range of factors to yield evaluations of how efficient and secure are the specific technologies in use.

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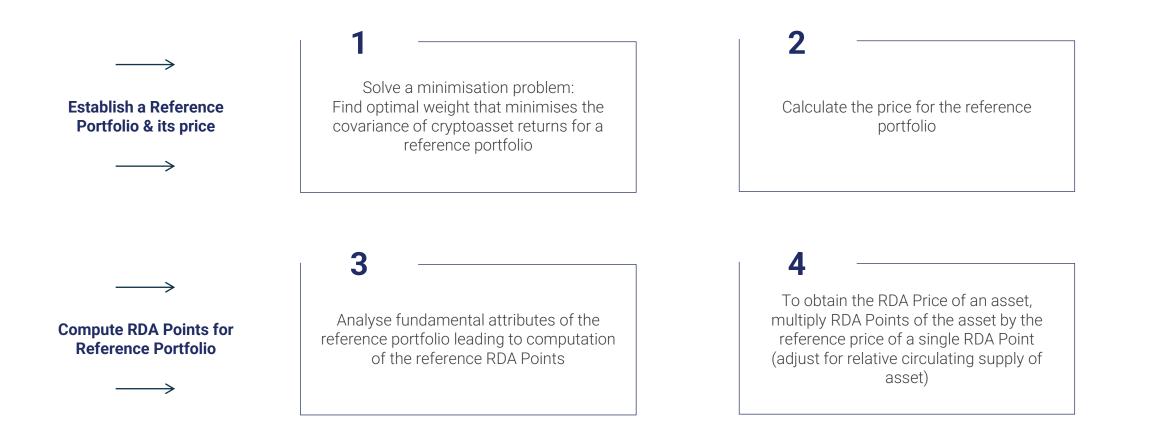
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# **Calculating RDA Points and RDA Price**

Fundamental Analysis & Harry Markowitz Modern Portfolio Theory



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# Sales Play

## **Target the Play**



Market Commentary

∑r(D₃)

 $\sum_{n=1}^{\infty} r(D_n)$ 

 $\sum_{n=1}^{\infty} r(D_n)$ 

 $\sum_{n=1}^{\infty} r(D_n)$ 

 $\sum_{n=1}^{\infty} r(D_a)$ 

Consumer Protection

 $\sum_{n=1}^{\infty} L(D^{n})$ 

 $\sum_{n=1}^{\infty} r(D_n)$ 

∑r(D₃)

Objective	Target	Subscriptions	<b>Buying Centers</b>		
Win NNN customers with RDA Index Suite subscription. The objective of this sales play is to drive NNN pipeline for institutional (B2B) market.	<ul> <li>Data vendors</li> <li>Financial institutions</li> <li>Crypto exchanges</li> <li>Investment management firms</li> <li>Academia</li> <li>Newsroom and research firms</li> </ul>	<ul> <li>1- Year subscription for 450 Assets (minimum contract duration is 1 year)</li> <li>RDA Index Data Suite yearly subscription: \$80,000</li> <li>RDA IV Ranking: \$20,000</li> <li>RDA IV Rating: \$20,000</li> <li>RDA IV Pricing: \$25,000</li> <li>RDA IV Exchange Rates: \$15,000</li> <li>RDA 10 Index: \$40,000</li> </ul>	<ul> <li>Fund manager</li> <li>Head of trading</li> <li>Product directors/managers</li> <li>Index specialists</li> <li>Analyst / researcher</li> <li>Head of digital asset exchange</li> </ul>		

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## Run the Play

<b>Customer Motivation &amp; Challenges</b>	Products	Challenges & Products			
The cryptoasset market faces extensive volatility and fragmented information sources which create risks for users and investors at all levels. In such a volatile market with thousands of instruments, an intrinsic valuation benchmark is required for to establish confidence and trust in both the assets and the market as a whole.	RDA Index Data Suite solves the four challenges of intrinsic valuation, asset complexity, high volatility and consumer protection through fundamental analysis of cryptoassets. The RDA Index Data Suite consists of products that enable crypto users and investors to recognize the fundamentals of cryptoassets and the crypto market. The suite is comprised of the following unique products:	$\sum_{i=1}^{\infty} L(D^{i})$	Intrinsic Valuation	Asset Complexity	Market Volatility
<ul> <li>CHALLENGES</li> <li>A lack of information on the intrinsic value of cryptoassets.</li> <li>The complex nature of the asset class is not captured by traditional analytical formation.</li> </ul>	• RDA IV Ranking: A Points System for evaluation and ranking of cryptoassets based on their intrinsic value. The index is used to measure and establish the intrinsic value of cryptoassets based on their underlying attributes and simplifies comparison between assets in a real and fundamental way.	RDA IV RANKING	∑r(D <sub>a</sub> )	$\sum_{i=1}^{\infty} r(D_i)$	
<ul> <li>analytical frameworks</li> <li>Excessive speculative trading leading to high market volatility.</li> <li>Regulatory uncertainty resulting in a weak consumer protection regime.</li> <li>Lack of fundamental analysis data required to provide a comprehensive market research and commentary.</li> </ul>	<ul> <li>RDA IV Ratings: A 5-tier cryptoasset ratings system that enables users to identify toxic assets, risks related to asset integrity and systemic issues. IV Ratings empower investors to move from the speculative to a knowledge-based and investment decisions.</li> </ul>	RDA IV RATINGS		$\sum_{i=1}^{\infty} r(D_{a})$	
<b>SUPPORTING QUESTIONS</b> 1- How do you identify toxic assets? 2- How do you determine the amount of bubble around an asset price?	• RDA Pricing: Establishes a fundamental price per cryptoasset based on its underlying attributes. The RDA Price stands in contrast with the market price to reveal the impact of speculative trading on each asset. It enables crypto users and investors to determine over-pricing and manage risks accordingly.	RDA PRICING RDA EXCHANGE	∑r(D <sub>a</sub> )		$\sum_{i=1}^{\infty} \mathbf{r}(\mathbf{D}_{\mathbf{a}})$
<ul> <li>3- How do you do fundamental analysis of an asset in order to guide your investment decisions?</li> <li>4- What is the fundamental value of the crypto market as a whole?</li> <li>5- What are the most investible assets with sustainable returns?</li> <li>6- How can I construct a portfolio of investible assets with high intrinsic value?</li> </ul>	<ul> <li>RDA Exchange Rates: Enable consumers to recognise the value exchanged between each cryptoasset market pair. It discloses the level of speculation in the market exchange rates for each currency pair.</li> <li>RDA 10 Index: A fundamentally-weighted index for cryptoassets: Top 10 assets by intrinsic value, investibility and low systemic risk.</li> </ul>	RDA 10 INDEX	∑r(D <sub>a</sub> )	∑r(D₀)	$\sum_{i=1}^{n} L(D^{i})$





# **Competitive Analysis**

Product Offerings	Market cap Weighted Index	Fundamentally- Weighted Index	Pricing	Rating	Fundamental Exchange Rates	Real-time	Sentiments Analysis	Trade Signals	Fund
RDA Index	Х	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Bloomberg / Galaxy Crypto Index (since 2013)	$\checkmark$	X	Х	Х	Х	$\checkmark$	Х	Х	$\checkmark$
S&P / Lukka (since 2021)	$\checkmark$	X	Х	Х	Х	$\checkmark$	$\checkmark$	$\checkmark$	Х
FTSE / Digital Assets Research (since 2020)	$\checkmark$	X	$\checkmark$	Х	Х	$\checkmark$	$\checkmark$	$\checkmark$	Х
Nomura (since 2021)	$\checkmark$	X	Х	X	X	$\checkmark$	$\checkmark$	$\checkmark$	Х
Crypto Rating Council (Securities Only)	Х	Х	X	$\checkmark$	X	X	Х	Х	Х
FlipSideCrypto	Х	X	Х	$\checkmark$	X	$\checkmark$	Х	X	Х

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# Leadership



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## Kazeem Adio - Co-founder & CEO/CTO

Kazeem identified the core problem of cryptoassets as the absence of a valuation system that sees beyond price series and market capitalisation. Having developed a framework for intrinsic value analysis of cryptoassets, Kazeem founded Xtant Real to create RDA Index as a solution to evaluate, score and rank cryptocurrencies. Also a co-founder at InnStrat.com, Kazeem brings to the team 20 years of experience from technology companies such as HP and serves as Transformation Architect at Computacenter UK. Kazeem has a Masters in Mathematical Logic and Computation from the University of Manchester and is an alum of Sheffield University Management School where he studied Accounting and Financial Management: https://www.linkedin.com/in/kazeem-adio-4bb4a96a/



## Arfan Ismail (PhD) - Co-founder & COO

Arfan has founded technology and educational companies and has over 15 years leading with multi-national companies in international projects. Having managed multi-million-pound projects for some of the UKs largest and most established companies such as Interserve PLC, Arfan now serves as the operational lead for RDA Index and works with Kazeem to define company strategy and manage operations. Arfan has a BA in Economics from the University of Manchester and MA and PhD in Applied Linguistics from Newcastle University, and is currently leading on data, analytics, artificial intelligence and machine learning for ESS, the largest data provider into education.



## Evan Schnidman (PhD) - Strategy & Partnerships

Evan is an advisor to the Xtant Real board and drives RDA Index strategy and partnership growth. Evan was previously the founder and CEO of Prattle, which sold to LiquidNet in 2019, where Evan became Head of Data Innovation. Evan started his career as an academic where he earned his Ph.D in Political Economy from Harvard University and served as faculty at Brown University. During his time in academia, Evan authored numerous academic articles about the impact of language and events on financial markets, culminating with his book titled How The Fed Moves Markets. https://www.linkedin.com/in/evan-schnidman/



## Georges E - Lead Quant

George leads quantitative analysis of Xtant Real's Digital Asset Index (RDAi). He has a 10 year career in financial services where he worked as a senior quantitative trader and researcher. Skilled in Quantitative Research, Trading, Foreign Exchange, R and Data Science, George provides a rigorous data analysis to establish the benchmark portfolio for RDA Index. George has a master's degree focused in Probablity and Finance (Nicole El KAROUI) from Ecole Polytechnique (X2005).



## Alex Nerguizian - Sales Director (US)

Alex is managing Xtant Real's US client base. Alex's background is in banking and wealth management where he used to manage a book of 500 plus affluent client relationships with a portfolio of over \$190 million in a diversified role that involved client servicing, relationship building, and sales management along with an extensive knowledge in the banking, credit, and investment fields: https://www.linkedin.com/in/alexnerguizian/



## Gbenga Onanuga - Global Accounts Executive

Gbenga is managing Xtant Real B2B Accounts. He has over 20 years' experience in programme management in Information Technology which includes working with Thomson Reuters Finance & Risk (now Refinitiv) Contributions OTC Real time section in addition to working in a Portfolio role in F&R for the Capital Markets sections. Gbenga possesses Strategic Projects Management qualification from Cambridge Judge Business School: · · · · · · · · · · · ·







Edwin Callender Managing Director



**Shazad Fiaz** Finance Director



Daniel Iyayi (PhD student) Data Scientist



Mohamed Ghouse Software Architect



**Lilian Wazanre (PhD)** NLP Scientist





Martin Geller Consultant Quant

Algorithmist

Ismail Adeniran (PhD)



Samantha Paginton Social Media Analyst







David Herring UX Advisor

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